

WHAT IS THE AVERAGE B2C IN-HOUSE MARKETING SALARY?

We've outlined the average salaries and day rates typically received for B2C In-House Marketing roles in the South West.

How do we benchmark salaries and rates?

At ADLIB, we're always keeping close to market trends and how things can fluctuate between organisations. Here, we aim to provide an overall range of salaries based on the spectrum of roles within the South West B2C marketing world.

We stress the importance of context when making salary comparisons based on job title. In many cases, there is a significant variance between the bottom end and top end of salaries paid.

What to consider when assigning a salary to a role

There are several factors that can influence one's salary. For example, the size of business and team, their location, remote and flexible working, management responsibilities, the amount of support from marketing agencies, industry sector, and specific marketing skills, will all have an impact.



MARKETING SALARY BENCHMARKS

| Permanent Roles | Lowest | Average | Highest |
|----------------------------|---------|----------|----------|
| Marketing Assistant | £20,000 | £25,000 | £28,000 |
| Marketing Executive | £28,000 | £35,000 | £38,000 |
| Senior Marketing Executive | £38,000 | £40,000 | £45,000 |
| Marketing Manager | £40,000 | £50,000 | £55,000 |
| Senior Marketing Manager | £50,000 | £60,000 | £70,000 |
| Head of Marketing | £60,000 | £80,000 | £100,000 |
| Marketing Director | £70,000 | £90,000 | £110,000 |
| СМО | £90,000 | £120,000 | £150,000 |



COMMUNICATIONS SALARY BENCHMARKS

| Permanent Roles | Lowest | Average | Highest |
|---------------------------------|---------|---------|----------|
| Communications Assistant | £20,000 | £24,000 | £26,000 |
| Communications Executive | £25,000 | £30,000 | £35,000 |
| Senior Communications Executive | £35,000 | £37,000 | £40,000 |
| Communications Manager | £40,000 | £50,000 | £60,000 |
| Senior Communications Manager | £50,000 | £60,000 | £70,000 |
| Head of Communications | £60,000 | £70,000 | £85,000 |
| Communications Director | £75,000 | £90,000 | £100,000 |



DIGITAL SALARY BENCHMARKS

| Permanent Roles | Lowest | Average | Highest |
|------------------------------------|---------|---------|----------|
| Digital Marketing Assistant | £21,000 | £26,000 | £30,000 |
| Digital Marketing Executive | £25,000 | £35,000 | £40,000 |
| Senior Digital Marketing Executive | £37,000 | £40,000 | £45,000 |
| Digital Marketing Manager | £45,000 | £50,000 | £60,000 |
| Senior Digital Marketing Manager | £50,000 | £60,000 | £70,000 |
| Head of Digital | £70,000 | £80,000 | £100,000 |
| Digital Director | £80,000 | £90,000 | £120,000 |

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PR / MEDIA RELATIONS SALARY BENCHMARKS

| Permanent Roles | Lowest | Average | Highest |
|-----------------------------|---------|---------|----------|
| PR Assistant | £20,000 | £24,000 | £28,000 |
| PR Executive | £25,000 | £32,000 | £38,000 |
| Senior Digital PR Executive | £35,000 | £40,000 | £45,000 |
| PR Manager | £45,000 | £50,000 | £55,000 |
| Senior PR Manager | £50,000 | £60,000 | £70,000 |
| Head of PR | £70,000 | £80,000 | £90,000 |
| PR Director | £80,000 | £90,000 | £100,000 |



BRAND SALARY BENCHMARKS

| Permanent Roles | Lowest | Average | Highest |
|------------------------|---------|----------|----------|
| Brand Assistant | £22,000 | £25,000 | £30,000 |
| Brand Executive | £25,000 | £30,000 | £35,000 |
| Senior Brand Executive | £32,000 | £38,000 | £40,000 |
| Brand Manager | £40,000 | £48,000 | £60,000 |
| Senior Brand Manager | £60,000 | £65,000 | £70,000 |
| Head of Brand | £70,000 | £80,000 | £100,000 |
| Brand Director | £90,000 | £100,000 | £120000 |

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